

Buying Process

1. Getting started

We will chat with you on the phone about what you want to achieve and arrange a time and place to meet. We will speak with you about any documentation we may require at your interview.

2. The First Meeting

During this meeting we will discuss your unique needs and explain the process clearly for you. We will assist you in completing the relevant loan application for the lender of your choice, as well as the first home owner grant.

3. Application Stage

When we have any supporting documentation that we may need from you we will submit your loan to the lender of your choice and let you know when to expect an approval.

4. Approval

Once we have an approval, all the hard work starts for us to ensure your loan documentation comes to you with the little effort on your behalf. We will deal with your solicitor, the lender of your choice, any lender you are refinancing and the real estate agent if you are purchasing while you sit back and relax knowing your loan is approved and the application is progressing.

5. Loan Contracts

When your documentation has been received the lender will arrange to have them signed, either through your solicitor or through us. Your documents will then be returned to the lender so they can prepare for settlement. We will then follow up settlement for you, so all you need to do is be ready to move into your new home or arrange tenants for your new investment property. We can even offer a service to connect your phone, fax and etc

6. Ongoing Relationship

Once your loan has settled we will be in touch to ensure everything is going smoothly and that you are aware that we will continue to be your first point of contact for any query relating to your finance from settlement onwards.